



## **Simplified IT Infrastructure Sourcing & Servicing**

We take care of your IT infrastructure so you can take care of your business.

### **Nationwide Sales & Support:**

1300 00 11 95 | [sales@bdcservices.com.au](mailto:sales@bdcservices.com.au) | [www.bdcservices.com.au](http://www.bdcservices.com.au)

# About Us

BDC Services provides consultation, installation and maintenance for your business-critical IT environments. We partner with leading vendors of Business Continuity Solutions, Critical Infrastructure Monitoring, Cloud Services, IT Infrastructure, Connectivity, and Power & Cooling.

It's easy to get things wrong with the physical layer of IT operations. Many IT people and resellers know it's important but don't always have the specialist knowledge to do things correctly to remove or reduce risk.

We work with clients and partners to make sure this critical supporting layer is correctly installed, configured and maintained to ensure availability.

## Certified Team

BDC Services staff and our partners are fully certified to ensure regulatory requirements



## Clients & Partners Benefit From Our:

- ▶ Down-to-earth & practical approach
- ▶ Ability to blend technical knowledge and business
- ▶ Willingness to go above and beyond to understand and deliver what you need
- ▶ Reliable, pro-active and local support team
- ▶ Streamlined and straightforward processes that bring great value for money
- ▶ Focus on working for customers to maximise value from tight budgets
- ▶ Drive to do the right thing by the client – we genuinely care about your business

## Industries We Help

NSW Government, Transport, Health, Education, Professional Services, Manufacturing, Hospitality, Pubs & Clubs, SMB, and Enterprise

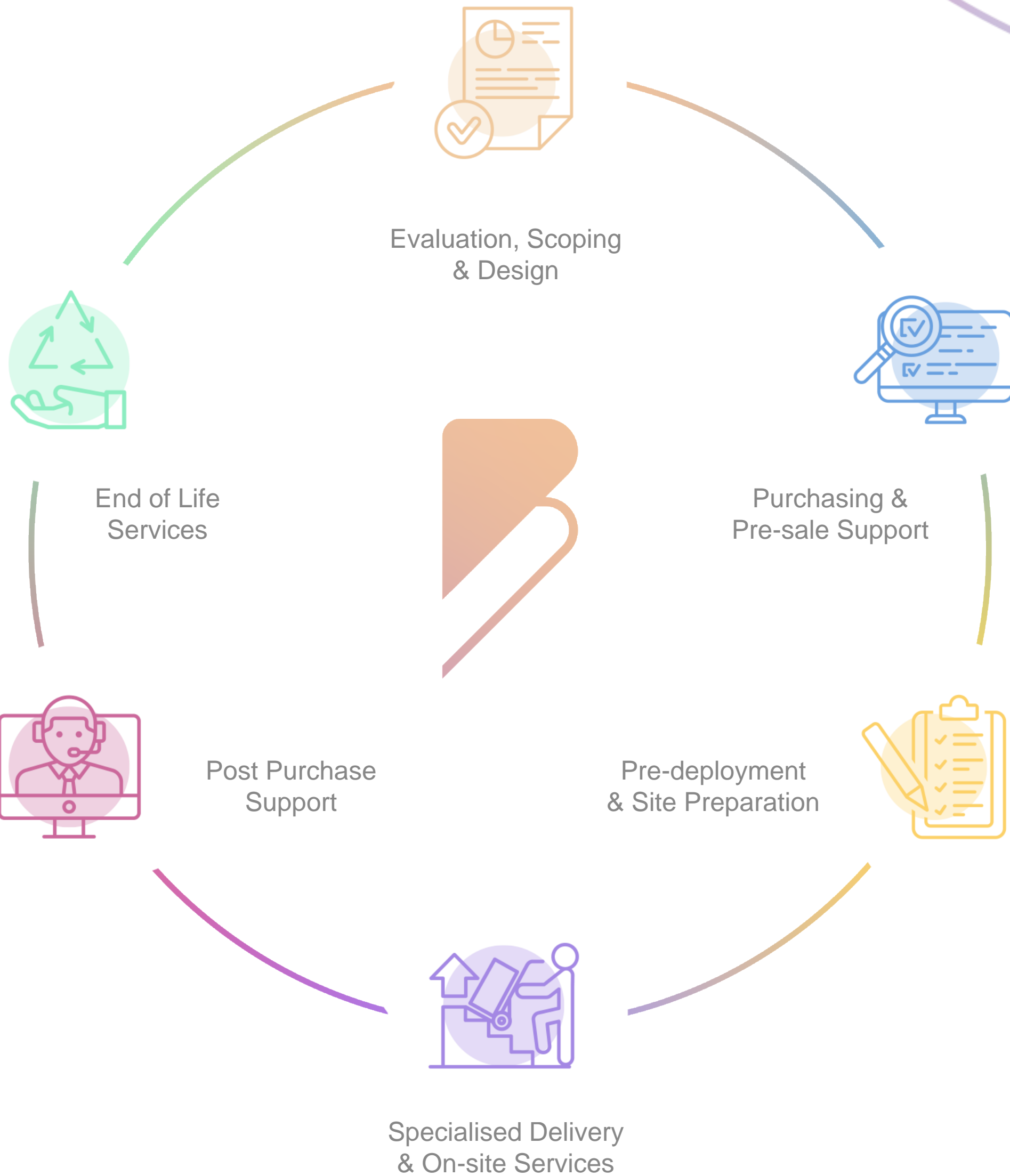
## Awards



# Technology Lifecycle Services

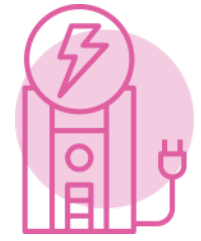
We can support your business with project management at every stage of the technology life cycle, taking the headaches out of managing your infrastructure:

- ▶ Full Lifecycle Support
- ▶ Expert Technical Project Management
- ▶ Australian Technical Sales & On-site Support
- ▶ National Onsite Services
- ▶ Secure Online Procurement
- ▶ Insurance Guarantee & Certified Installer



# What We Do

## Our Solutions



### Power Backup & Electrical

The physical infrastructure layer supporting your IT infrastructure is critical in keeping your business running. We work with you to find the right power supply and management solution to protect your data and equipment, maximise efficiency and save money.



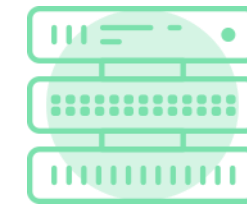
### Precision Cooling

Cooling is a critical part of your IT and building operations and one where most IT providers lack expertise. We understand the ins and outs of mechanical cooling and can help you source and service the right solutions.



### AV Solutions

The right audio visual systems can save you time and money by reducing required travel for your staff. We can help you find, install and service the right system for the specific needs in your business.



### IT & Networking

Our team of certified professionals can help you source and manage the best solutions for your Servers, Storage, Networking, Hyper-converged Infrastructure, Laptops, Desktops, Monitors, Thin Clients and Peripherals.



### Structured Network Cabling

Professionally laid and labelled cabling is both art and science. We can help you with smart, traceable cabling solutions that save you time when making changes and provide a safe and efficient working environment for your staff.



### IT Cabinets & Industrial Enclosures

The right audio visual systems can save you time and money by reducing required travel for your staff. We can help you find, install and service the right system for the specific needs in your business.

# How We Do It

## Our Services



### Evaluation, Scoping & Design

- ▶ Site Audits
- ▶ Requirement Scoping
- ▶ Project Design
- ▶ Relocation Planning



### Purchasing & Pre-sale Support

- ▶ Solution Sourcing
- ▶ Pre-sales Technical Guidance
- ▶ Procurement
- ▶ Financing & Leasing  
(Hardware, Software & Services)
- ▶ Vendor Management



### Pre-deployment & Site Preparations

- ▶ Pre-configuration
- ▶ Asset Tagging
- ▶ Security Access
- ▶ Site Inductions
- ▶ Preparation of SWMS  
safe work method statement



### Specialised Delivery & On-site Services

- ▶ Specialised Delivery
- ▶ Installation of Hardware  
(including Electrical & Mechanical)
- ▶ Commissioning of Equipment
- ▶ Consolidation of Documentation
- ▶ Client Training and Handover



### Post Purchase Support

- ▶ Remote Monitoring
- ▶ Asset Management
- ▶ Data Centre Cleaning
- ▶ Tailored Services & Support Plans:
  - Parts Warranty & Vendor Management
  - Schedule Preventative Maintenance
  - Onsite Response for Hardware Failure
  - Emergency Call Out Access Plan



### End of Life Services

- ▶ De-commissioning
- ▶ Collection of Old Hardware from Site
- ▶ Data Destruction
- ▶ Recycling of e-Waste
- ▶ Asset De-Tagging

# What Our Clients Say

*“I’ve worked with Brendan Dunne for more than 6 years and his technical knowledge and ability to understand the business drivers behind our projects make him my go-to guy for all things infrastructure.”*

Mark, Managing Director,  
Furness Electrical

*“Brendan Dunne has been extraordinary in his issue resolution approach. His recommendations are pragmatic and reasonable. It has been great to collaborate with him and I can endorse his meticulous planning, resource utilisation and the flexibility for when things don’t exactly go as planned.”*

NSW Government Department

*“These guys were extremely helpful in helping me determine the best UPS solution for my business. They answered all my technical questions in a timely manner and had an extremely competitive price. I would highly recommend them.”*

Tracey Gordon – Office  
Manager, Call2Install



**BDC**Services

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